



## **Sales Support Executive**

**Circa** £25,000. **Location:** South Wales, UK

Due to continued growth, we have an exciting opportunity available for an enthusiastic sales support executive to join the Sales and Marketing team. This role will be focused on supporting all sales administrative tasks, compiling and analysing sales and market data and providing actionable insights to guide our promotional and sales activities. No experience is necessary as full training will be given.

In its 10-year history, eCube Solutions has grown to be a premier end-of-life service provider, delivering aviation services and value of the highest quality, with exceptional customer responsiveness. eCube Solutions specialises in 'end-of-life' aircraft projects, and has developed expertise in delivering complete solutions, ranging from aircraft parking and storage to disassembly, inventory management and third-party logistics. We support lessors, financial institutions, and airlines of varying sizes with several Tier 1 airlines and lessors using eCube as their strategic supplier. We are a growing and highly flexible company, with a culture focused on our customers and meeting our commitments.

To be successful in this role you should be able to manage multiple projects, support customer requirements in a timely manner, and ideally be enthused by analysing data. This will develop into skills that will enable you to accurately project sales trends, identify and support sales opportunities, and provide practical guidance to optimise sales strategies and increase market share.

### **Requirements:**

- Recent graduate or Degree in relevant area
- Strong communication and presentation capabilities
- Strong project management capabilities
- Interest in research and data analysis skills.
- Proficiency in Microsoft office and CRM software; ideally with advanced Microsoft Excel capabilities where you must be able to create and correct Pivot Tables, VLOOKUPS and Macros
- Ability to work independently and with cross-functional teams
- Excellent attention to detail
- Strong organisational skills and the ability to multi-task
- Ability to build relationships with internal team members and maintain a high standard of professionalism in communications across all levels

**Core values of person:**

- Honest, respectful with high level of integrity
- Positive and passionate with a 'can do' attitude
- Collaborative team player who values all people
- Customer focused, flexible and responsible
- Drive for continuous improvement and development

eCube offers a fast paced and fun working environment and is committed to developing its team in recognition that its people are core to the success of the business. This role offers the perfect gateway into the aviation sector, a significant scope for development and growth and the possibility of national and international travel.

If you would like an informal chat with our SVP Sales and Marketing, Steven Taylor – please get in touch via email: [steven.taylor@ecube.aero](mailto:steven.taylor@ecube.aero)

